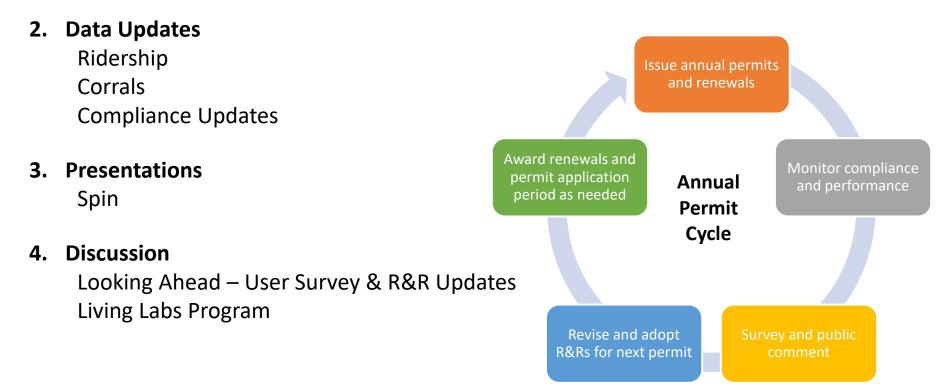
Micromobility Committee



Agenda

1. 2023-2024 Permit Updates



DVC is now quarterly with monthly newsletters.

Email <u>dot-community@baltimorecity.gov</u> or <u>kaitlyn.schaffer@baltimorecity.gov</u> to receive emails.

2023-2024 Permit Updates

Baltimore down to one scooter operator after Link's sudden collapse

Daniel Zawodny 1/4/2024 3:33 p.m. EST



Micromobility companies rode through rough times last year. What's ahead for 2024?

With strong demand for bikes and scooters bumping into some providers' financial troubles, "We're at an inflection point in the industry," said Lime's chief operating officer.

Published Jan. 30, 2024



A Y 👵 🛛

in

September 19, 2023



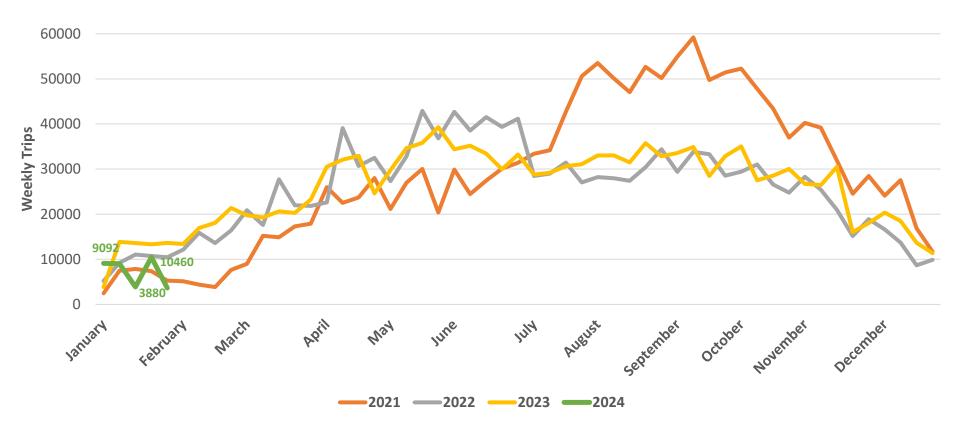
Bird Acquires Spin, Now North America's Largest Micromobility Operator By Market Share

Synergies upwards of \$20 million and key profitable markets including Washington D.C., Baltimore, MD and Salt Lake City UT.

Combined, Bird will serve approximately 350 markets globally with over 200,000 vehicles

MIAMI--(BUSINESS WIRE)-- <u>Bird Global, Inc.</u> (NYSE:BRDS), ("Bird" or the "Company") a leader in environmentally friendly electric transportation, today announced it has acquired shared electric bike and scooter operator Skinny Labs, Inc, (doing business as <u>Spin</u>) from Berlin-based TIER Mobility. The transaction makes Bird the largest micromobility operator in North America by market share¹ and is expected to be immediately accretive to earnings. Spin is now a wholly-owned subsidiary of Bird Rides, Inc. The purchase price was \$19 million, including \$10 million in upfront cash, \$6 million in a vendor take back and \$3 million as a hold back. This transaction was supported by MidCap Financial Investment and MidCao Financial Trust. managed or advised by Aoollo Capital Management. LP.

Weekly Trips, Annual Comparison

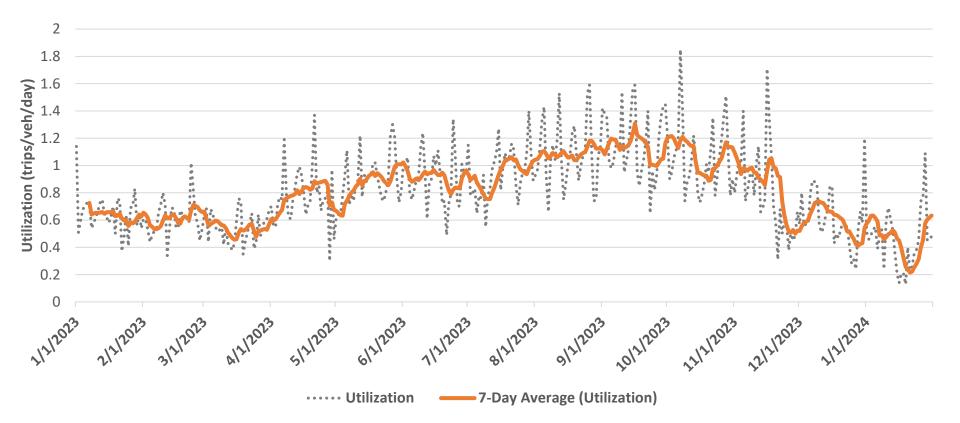


Weekly Trips, Annual Comparison

Year	Average Weekly Trips
2021	28,729
2022	25,311
2023	25,953

Year	Average Weekly Trips - January
2021	6,088
2022	9,326
2023	11,653
2024	7,217

Trips per Vehicle per Day



Ridership

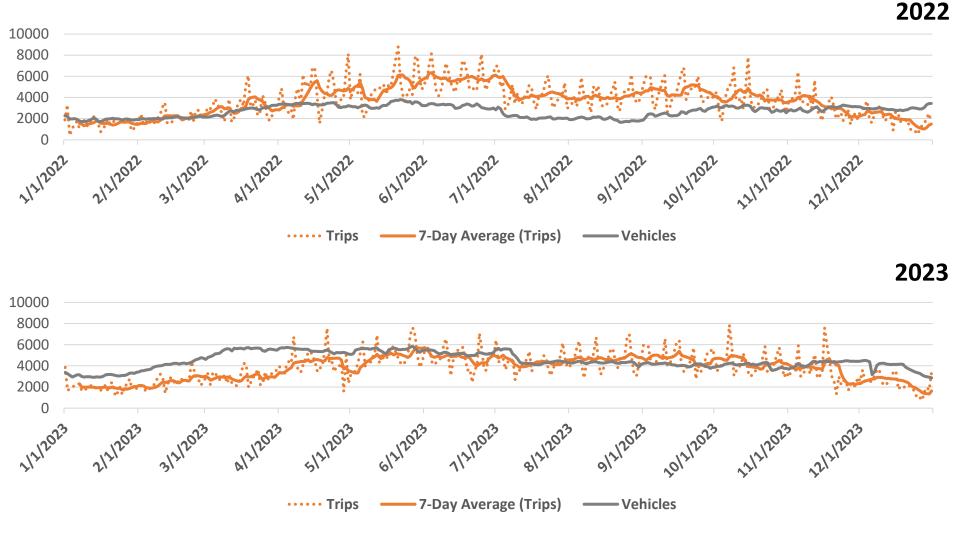
Vehicle Utilization, Annual Comparison

Year	Average Utilization (trips/veh/day)
2021	1.69
2022	1.39
2023	0.83

Year	Average Utilization - January
2021	0.72
2022	0.80
2023	0.65
2024	0.45

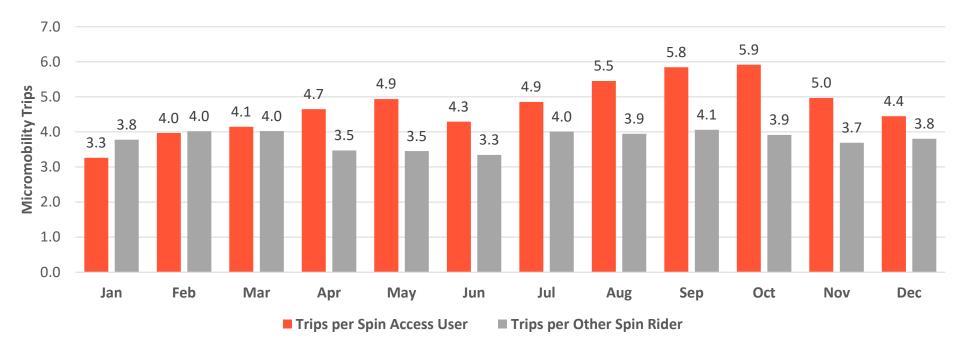
Ridership

Daily Trips & Vehicles Available



Ridership

Spin Access Users



Rider	Average Monthly Trips
Spin Access User	4.7
Non-Spin Access User	3.8



SMARTPHONE-FREE SCOOTER PLANS

DID YOU KNOW YOU CAN RENT A SCOOTER WITHOUT A SMARTPHONE?

All Baltimore micromobility providers are required to have plans that allow riders who don't have smartphones.

buff.ly/3W9G1il

It's called: SPIN ACCESS

dot @BMORECITYDOT O O O O O O O TRANSPORTATION.BALTIMORECITY.GOV

Parking Corrals

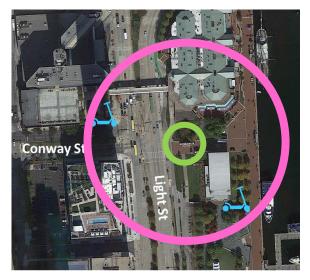
In-street parking corral



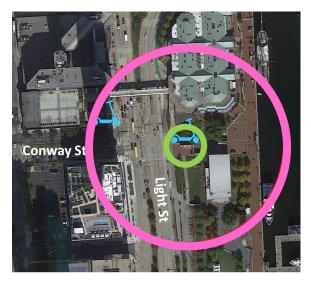


Sidewalk parking corral

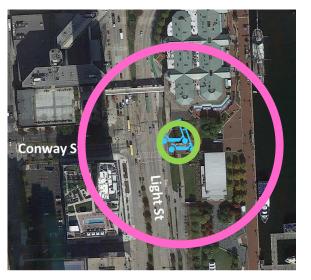
What percent of trips that ended on a block (100 m) with a corral ended in the corral (20 m)?



0% parked in corral



50% parked in corral



100% parked in corral

What percent of trips ended in a parking corral?

Time Period	Percentage of Vehicles Parked in Corral - Citywide
July – December 2022	24%
July – December 2023	24%

How does the percent of trips that ended in a parking corral vary by land use or trip purpose?

Time Period	Corrals in Commercial Areas	Corrals at Transit Stations	Corrals along the Waterfront	Corrals at the Stadiums	North Avenue Rising Corrals
July – December 2022	20%	34%	28%	8%	20%
July – December 2023	20%	35%	29%	10%	19%
Change	0%	1%	1%	2%	-1%

Corrals with 5% or more increase in parking from 2022 to 2023:

Corral	Percent Increase from 2022 to 2023
Harford Road – Zeke's	30%
Penn Station	22% - No Parking Zone Pilot
Stadium – West Camden Street	14%
Little Havana	12% - New Corral
Camden Yards Light Rail	12%
Rusty Scupper	11%
Hollins Market	8%
Rogers Ave Metro	8% - No Parking Zone Pilot
Boone Street Community Garden	6% - New Corral
West Baltimore MARC	5% - No Parking Zone Pilot

Metric	Enforcement	2022-2023 Permit Year
Deployment (fleet size, Equity Zones & Deployment Districts)	Twice monthly	0 warnings, 0 citations
App/geographical updates	Twice monthly	0 warnings, 0 citations
5-Day Parking Maximum	Twice monthly	2 warnings, 0 citations
Vehicle Inspections	Monthly	0 citations
Parking Audits	As needed/ongoing	0 citations
Specific Parking Issues	As needed	0 citations
Customer Response Time	As needed/ongoing	0 citations

2023-2024 Permit Holders

SPIN

Vehicle Type	Number of Vehicles
E-scooters	2,800
E-bikes	150+



Dockless Vehicle Committee Meeting

Baltimore City Department of Transportation

February 2024

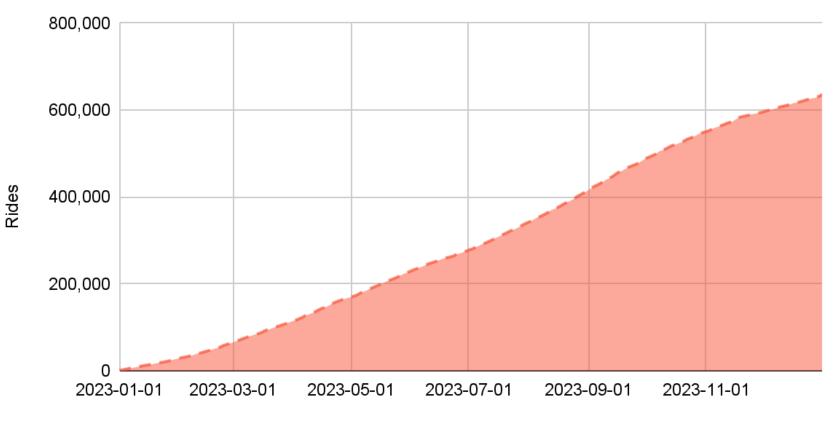


Baltimore Highlights Oct - Dec 2023

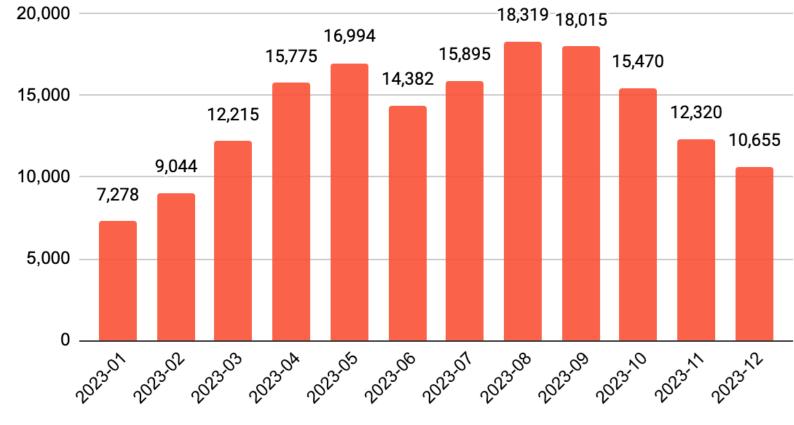
- 149,553 trips in Q4 2023!
- 636,286 total trips in 2023
- 166,481 unique users
- <u>Bikemore/ BCDOT Partnership</u>
 - Held educational events in transportation-insecure communities to promote discount riding plans
- Additional \$25M in funding
- Filled vehicle gap with the exit of Superpedestrian



Cumulative Rides (2023)



Date



Users

Monthly Active Users

Month



Thank you!

For more info, contact jlynch@spin.pm



spin.app

Discussion: User Survey

User Survey: Planned for February – March 2024

- Pop-up in app
- BCDOT Social Posts
- BCDOT flyers in equity zones
- Other distribution ideas?

Results will be used to:

- Inform Rules & Regulations
- Show change over time

Discussion: User Survey



Take the 2024 User Survey today! https://www.surveymonkey.com/ r/QZ2HKDG



Baltimore Dockless Vehicle Program - 2024 User Survey

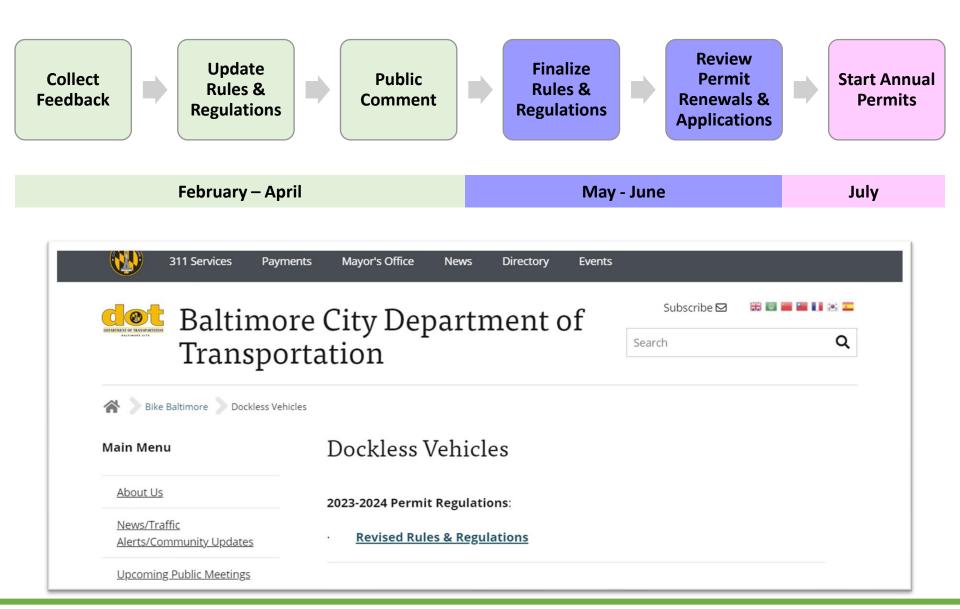
Thank you for helping us to evaluate the Baltimore City Dockless Vehicle Program! Your answers and information will all be kept confidential. Responses from all participants may be shared in an evaluation report and be used to help shape services in the future. If you want to know more about the dockless vehicle program, please visit our website: <u>https://transportation.baltimorecity.gov/bike-baltimore/dockless-vehicles</u>

The survey takes about 8 minutes to complete. Please be sure to answer all questions about your dockless vehicle (scooters and e-bikes) use in Baltimore City, not in other cities or towns. \heartsuit 0

- * 1. How often do you ride a dockless bike or scooter? \bigcirc 0
- O Every day
- O A few times per week
- O About once per week
- O A few times per month
- O About once per month
- O At least once per year
- O Never

2. Do you have any of the following plans? Select all that apply. \heartsuit o

- Low income
- Non-smartphone/text to unlock
- Cash payment
- Weekly subscription
- □ None of these



What are the top issues you want to see addressed by the Rules and Regulations?



https://www.menti.com/alg7di3yt2m9 Access Code: 2533 3532

How many micromobility permits should Baltimore offer in 2024?



https://www.menti.com/alg7di3yt2m9 Access Code: 2533 3532

Living Lab Program



Living Lab grantees will receive:

- Grant funding of \$200,000 over two years
- Technical support from BBSP partners and other industry leaders
- Scholarships and travel stipends to present at relevant conferences

BBSP Is Looking For:

- Projects that directly target historically underserved populations, specifically low-income and/or communities of color
- Established shared micromobility systems with a demonstrated commitment to equity Established and functional relationships between partners
- Projects with potential for replicability

Action Items

Next Meeting - April 10, 2024

- User Survey Results
- R&R Public Comment Period
- Living Labs Program Update



Travel Behaviour and Society Volume 34, January 2024, 100663



Shared e-scooters as a last-mile transit solution? Travel behavior insights from Los Angeles and Washington D.C



The Powered Micromobility Subcommittee is a joint subcommittee of the TRB Committees on Bicycle Transportation (ACH20), Pedestrians (ACH10), Traffic Law Enforcement (ACS30), and Innovative Public Transportation Services and Technologies (APG20). Its main moreous it to avantous amonthm services and the Argentic and Argentic and Argentica and Argentics and Neuroiste

